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EDUCATION

Ph.D. Economics, University of Tennessee, August 2006
M.A. Economics, University of Tennessee, May 2004
B.S. Economics, Auburn University, June 2000

EMPLOYMENT

Professor of Economics, Salisbury University, August 2019-current
Associate Professor of Economics, Salisbury University, August 2012-August 2019
Chair, Department of Economics and Finance, Salisbury University, August 2012-July 2018
Assistant Professor of Economics, Salisbury University, August 2006-August 2012
Graduate Research Assistant, Center for Business and Economic Research (CBER), August 2002-July 2006
Graduate Teaching Associate/Assistant, University of Tennessee, 2001-2004

FIELDS OF SPECIALIZATION

Public Finance, Applied Microeconomics, Sports Economics, Labor Economics

COURSES TAUGHT

Salisbury University: Principles of Microeconomics, Industrial Organization, Public Sector Economics, Intermediate Microeconomics, Econometrics, Urban Economics, Economic History of the U.S., Principles of Economics, International Economics (Trade), Directed Consulting (MATH 495), Sports Economics, Health Economics, and Managerial Economics (MBA).

Dongbei University of Finance and Economics (Dalian, China): International Economics (Trade)

University of Tennessee: Principles of Economics, Intermediate Microeconomics and International Economics

PUBLICATIONS IN REFEREED JOURNALS

18. "Earned Income Tax Credits and Infant Health: A Local EITC Investigation," with Tami Gurley-Calvez. *National Tax Journal*, 72(3), September 2019.

17. "Shadow and Spillover Effects of Competition in NBA Playoffs." *Journal of Sports Economics*, 19(8), December 2018.
16. "Foster Care and the Earned Income Tax Credit," with Amelia Biehl. *Review of Economics of the Household*, 16(3), September 2018.
15. "Peer Effects in Marathon Racing: The Role of Pace Setters," with Jamie Emerson. *Labour Economics*, 52, June 2018.
14. "Elite marathon runners: do East Africans utilize different strategies than the rest of the world?" with Jamie Emerson. *Economics Bulletin*, 37(3), August 2017.
13. "Vertical Competition and Mobile Capital: An Empirical Investigation," with William F. Fox and Matthew N. Murray. *Public Finance Review*, 43(4), July 2015.
12. "Gender differences in competition: Running performance in 1500 meter tournaments," with Jamie Emerson. *Eastern Economic Journal*, 40(4), September 2014.
11. "The Heat is On: Tournament Structure, Peer Effects, and Performance." *Journal of Sports Economics*, 15(4), August 2014.
10. "The Superstar Effect in 100 Meter Tournaments." *International Journal of Sport Finance*, 9(2), May 2014.
9. "Self-Employment of Older Americans: Do Recessions Matter?" with Amelia Biehl and Tami Gurley-Calvez. *Small Business Economics*, 42(2), February 2014.
8. "Assessment Plan and Design: A Model for Enhancing Instruction in Economics Courses," with Jill Caviglia-Harris. *International Review of Economics Education*, 9(1), June 2010.
7. "State Taxes and Economic Activity Revisited: Have Distortions Changed?" with John Deskins. *The Annals of Regional Science*, 44(2), April 2010.
6. "Have State Tax Interdependencies Changed Over Time?" with John Deskins. *Public Finance Review*, 38 (2), March 2010.
5. "Education Spending and Growth: Are All Dollars Created Equal?" with John Deskins and Laura Ullrich. *Economic Development Quarterly*, 24(1), February 2010.
4. "How Do State Arts Appropriations Affect State Economic Growth?" with John Deskins and Sally Deskins. *Review of Regional Studies* 39(3), Winter 2009.
3. "(Small) Business Activity and State Economic Growth: Does Size Matter?" with Donald Bruce, John Deskins and Jon Rork. *Regional Studies*, 43 (2), March 2009.

2. "Agglomerations and Strategic Tax Competition" *Public Finance Review*, 36 (6), November 2008.
1. "Interactions between Welfare Caseloads and Local Labor Markets," with Matthew N. Murray. *Contemporary Economic Policy*, 26 (4), October 2008.

OTHER ACADEMIC PUBLICATIONS

5. "Time to Retire? The Effect of State Fiscal Policies on Retirement Decisions," with Tami Gurley-Calvez. *American Economic Review Papers and Proceedings* 101 (3), May 2011.
4. "How Does State and Local Education Spending Affect State Economic Growth in the Long-Run?" with John Deskins and Mark Tuttle. *Proceedings of the 101st Annual Conference on Taxation*, National Tax Association, 2008.
3. "Impacts of Property Tax Limitations on Education Spending," with Bryan Shone. *Proceedings of the 100th Annual Conference on Taxation*, National Tax Association, 2007.
2. "Small Business and State Growth: An Econometric Investigation," with Donald Bruce, John Deskins and Jon Rork. Washington, DC: U.S. Small Business Administration, Report Number 292, February 2007.
1. "Fiscal Interdependence in Tax Setting: Evidence from State and County Jurisdictions." *Proceedings of the 97th Annual Conference on Taxation*, National Tax Association, 2005.

RESEARCH IN PROGRESS

7. "District-wide school reform and student performance: Evidence from Montgomery County, Maryland," with Mark Cimiluca.
6. "AHH-HAH: Momentum in best-of-3 series in the WNBA."
5. "Tournament incentives and performance: Evidence from the WNBA."
4. "The effects of increasing income for vulnerable families: Better birth outcomes, continued disparities," with Tami Gurley-Calvez.
3. "Dynamic tournaments, performance, and risk taking: Evidence from long jump competitions," with Jamie Emerson.
2. "Child Health Insurance and the Labor Market Participation of Older Americans: Evidence from the Young Adult Mandate," with Amelia Biehl and Tami Gurley-Calvez.

1. “Does State Tax Policy Affect Small Business Survival?” with Donald Bruce, John Deskins, and Tami Gurley-Calvez.

NON-ACADEMIC PUBLICATIONS

8. “The Economic Benefits of the U.S. Department of Energy for the State of Tennessee, 2004,” with Matthew N. Murray. Prepared for the U.S. Department of Energy. Knoxville, TN: Center for Business and Economic Research, The University of Tennessee, June 2005.
7. “Economic Effects of the University of Tennessee, Knoxville, Athletic Department,” with William F. Fox. Prepared for the University of Tennessee, Knoxville, Athletic Department. Knoxville, TN: Center for Business and Economic Research, The University of Tennessee, September 2004.
6. “Poverty Rates among Current and Former Families First Participants,” with Donald Bruce. Prepared for the TN Department of Human Services. Knoxville, TN: Center for Business and Economic Research, The University of Tennessee, June 2004.
5. “Interactions between Local Labor Markets and Families First Caseloads,” with Matthew N. Murray. Prepared for the TN Department of Human Services. Knoxville, TN: Center for Business and Economic Research, The University of Tennessee, June 2004.
4. “The Economic Benefits of the U.S. Department of Energy for the State of Tennessee,” with Matthew N. Murray. Prepared for the U.S. Department of Energy. Knoxville, TN: Center for Business and Economic Research, The University of Tennessee, June 2004.
3. “Welfare Policy Analysis in Tennessee: Recent Research and Unanswered Questions,” with Matthew N. Murray, et al. *An Economic Report to the Governor of the State of Tennessee*. Knoxville, TN: Center for Business and Economic Research, The University of Tennessee, January 2004.
2. “Economic Effects of TVA Lake Management Policy in East Tennessee,” with Matthew N. Murray, Karie Barbour, and Steven Stewart. Prepared for the U.S. Department of Housing and Urban Development. Knoxville, TN: Center for Business and Economic Research, The University of Tennessee, May 2003.
1. Tennessee Economic Overview (monthly economic indicator series for state and metropolitan areas), August – December 2002; November 2004 – March 2005.

PRESENTATIONS

- “The Effects of Increasing Income for Vulnerable Families: Better Birth Outcomes, Bigger Disparities,”
Southern Economic Association Meetings, 2019.

- “Dynamic tournaments, performance, and risk taking: Evidence from long jump competitions,”
Southern Economic Association Meetings, 2018.
- “Timing of earned income tax credit payment and infant health,”
Southern Economic Association Meetings, 2018.
- “Local Earned Income Tax Credits and Infant Health,”
Southern Economic Association Meetings, 2017.
Salisbury University PSB Faculty Research Colloquium, 2018
- “Peer Effects in Marathon Racing: The Role of Pace Setters”
Eastern Economic Association Meetings, 2017.
- “Foster Care and the Earned Income Tax Credit”
Eastern Economic Association Meetings, 2016.
Southern Economic Association Meetings, 2015.
- “Shadow Effects in NBA Playoffs”
Southern Economic Association Meetings, 2014.
- “Elite running performance in 1500 meter championships”
Eastern Economic Association Meetings, 2013.
- “The World’s Fastest Human: Contest Structure and Performance in 100 Meter Tournaments”
Eastern Economic Association Meetings, 2012.
- “The Heat is On: Tournament Structure and Performance”
Eastern Economic Association Meetings, 2011.
Salisbury University Brown Bag Seminar, 2011.
- “Economic Recovery and Self-employment: The Role of Older Americans”
Federal Reserve Bank of Atlanta Conference on Small Business, Entrepreneurship and
Economic Recovery: A Focus on Job Creation and Stabilization, 2010
Salisbury University Brown Bag Seminar, 2010.
- “Have State Tax Interdependencies Changed Over Time?”
National Tax Association Annual Conference, 2008.
- “Time to Retire? The Effect of State Fiscal Policies on Retirement Decisions”
Salisbury University Brown Bag Seminar, 2008.
National Tax Association Annual Conference, 2008.
Eastern Economic Association Meetings, 2010.
American Economic Association Annual Meeting, 2011.

“Impacts of Property Tax Limitations on Education Spending”
Salisbury University Brown Bag Seminar, 2007.
National Tax Association Annual Conference, 2007.

“Has the Effect of the Overall State Tax Burden on State Economic Activity Grown?”
National Tax Association Annual Conference, 2007.

“Developing Outcomes Assessment Tools to Evaluate and Improve Economics Programs”
Southern Economic Association Annual Meeting, 2007.
Salisbury University Brown Bag Seminar, 2007.

“Vertical Competition and Mobile Capital: An Empirical Investigation”
National Tax Association Annual Conference, Boston, 2006.

“Competitive Tax Rate Setting in the Presence of Agglomerations.”
National Tax Association Annual Conference, Miami, 2005.

“Fiscal Interdependence in Tax Setting: Evidence from State and County Jurisdictions”
National Tax Association Annual Conference, Minneapolis, 2004.
University of Tennessee Economics Brown Bag Workshop, 2005.

“Interactions between Local Labor Markets and Families First Caseloads”
National Association for Welfare Research and Statistics, Oklahoma City, 2004.
University of Tennessee Economics Brown Bag Workshop, 2004.

“An Empirical Test of Tax Competition between Large and Small Jurisdictions”
University of Tennessee Economics Brown Bag Workshop, 2003.

PROFESSIONAL SERVICE

Discussant: Eastern Economic Association Meetings, 2010, 2011, 2012, 2013, 2016, 2017.
American Economic Association Annual Meeting, 2006.
National Tax Association Annual Conference, 2005.
Southern Economic Association Meetings, 2013, 2014, 2015, 2017, 2018.

Session Chair: Eastern Economic Association Meetings, 2010, 2016, 2017.
National Tax Association Annual Conference, 2008.

Referee: *The American Economist*; *Child and Youth Services Review*; *European Economic Review*; *Economic Inquiry*; *Economic Development Quarterly*; *Public Finance Review*; *Journal of Economic Inequality*; *International Tax and Public Finance*; *Contemporary Economic Policy*; *International Review of Economics Education*; *Regional Studies*; *Journal of Sports Economics*; *FinanzArchiv/Public Finance Analysis*; *Journal of Business Venturing*.

COLLEGE SERVICE

Co-Faculty Advisor for Economics Society – Salisbury University, 2007-2009.
Faculty Advisor for Economics Society – Salisbury University, 2009-current.
Faculty Advisor for Omicron Delta Epsilon – Salisbury University, 2015-current.

Committee Memberships:

Salisbury University Student Research Conference Committee, Fall 2016 – current (co-chair 2019-2020).
Perdue School of Business Assurance of Learning Committee, Fall 2018 – current.
Membership and Elections Committee, Fall 2018 – current (chair).
Strategic Plan and Budgeting Committee, Fall 2011 – Spring 2014.
Faculty Financial Affairs Committee (chair), Fall 2009 – Spring 2012.
Faculty Financial Affairs Committee (member), Fall 2008 – Spring 2012.
Perdue School of Business International Committee, Fall 2008 – Spring 2012.

GRANTS

Research Grant: “An Econometric Investigation of the Relationship between Small Business Activities and Economic Growth among the States: 1988 through 2002.” U.S. Small Business Administration, Office of Advocacy, \$68,000. Co-Principal Investigator with Donald Bruce, John Deskins and Jon Rork, 2005-2006.

Salisbury University Foundation, Summer Research Support, 2007, 2008, 2009, 2013, 2016.

FELLOWSHIPS

J. Fred and Wilma Holly Fellowship, 2004-2005 and 2005-2006. (Non-service fellowship awarded by the Department of Economics).

PROFESSIONAL AFFILIATIONS

American Economic Association, National Tax Association, Eastern Economic Association, Southern Economic Association